

# Satys announces the Group's reorganization and a capital increase

**Blagnac and Paris September 30th, 2021** *"This operation will strengthen the group's structure and prepare for both future growth and its role as an actor in the consolidation of the aeronautics industry in France, Europe and the United States,"* says Christophe Cador, Satys founder when explaining the new development phase that the French industrial group, based in Blagnac, France, has engaged in. Satys will be reorganized into two separate entities, Satys Aerospace and Satys Interiors and fresh equity will be injected in Satys Aerospace to the tune of 40 million euros. The latter was underwritten by the current shareholders in Satys: Ace Capital Partners (subsidiary of Tikehau Capital), Crédit Mutuel Equity, BPI France, IRDI Capital Investment, Satys Industries owned by Christophe Cador and a pool of regional and national investors from Crédit Agricole led by Crédit Agricole Régions Investissement (CARVEST). The management team headed by Christophe Cador will retain the majority of voting rights. Ace Capital Partners will reinforce its position with a subscription of 30 million euro, becoming the second largest shareholder of Satys Aerospace. This operation will take effect on September 30<sup>th</sup>, 2021, led by Christophe Cador (CEO), Grégory Mayeur (Satys Aerospace Managing Director), Pierre Yves Fargeas (Satys Aerospace CFO) and Olivier de Froissard (Satys Interiors Managing Director).

## 250 million euros in revenue by 2025

Similarly to all the players in the aeronautics industry, Satys was hard hit by the Covid-19 crisis in 2020 and 2021. The group is now looking forward to a gradual return to growth for all its activities. *"The most difficult is behind us now"*, confirms Pierre-Yves Fargeas. *"The equity injection will allow us to consolidate our financial situation, pursue our organic and external growth plans in France and in Europe and our very ambitious industrial CAPEX program, mainly in France. We are heading into the 2022-2026 period committed to meeting our economic, industrial and business challenges. Our undeniable strength comes from our group's team spirit and method of governance with our investors. The regional banks have provided their unwavering support as well as their confidence in the aero industry. We can continue to count on them."*

*"We believe in the future of the civil and military aeronautic industry and helicopters and their capacity to bounce back and grow"*, explains Grégory Mayeur who predicts by 2025 a revenue of 250 million euros compared to 110 in 2021 and 155 in 2019. *"A target that*

*can be met based on several drivers”, says Satys Aerospace Managing Director: “external growth, maintenance and repair (MRO) business recovery especially in the United States, an upturn in production rates as announced by the manufacturers, such as the A320 family (+50% in 2024 compared to 2021) and the ramp-up of the surface treatment activities. The recovery is starting to take shape”, rejoices Grégory Mayeur: “the group’s revenue for the fourth quarter in 2021 will increase by 39% compared to the same quarter in 2020 (+30% on a like for like basis), even if it is still 20% below compared to the same period in 2019.”*

## **Two hundred employees to be hired in 2022**

*“We are proud that our current financial shareholders continue to show their trust in us, thereby demonstrating their optimism in our industry and in Satys Aerospace. A special mention for Ace Capital Partners: Ace Capital Partners, subsidiary of Tikehau Capital contribution to the capital increase validates our strategy as it brings together the French aeronautic industry support funds and the prestigious investors Airbus, Dassault Aviation, Safran, Thales, Tikehau Capital, the French National Investment agency, BPI France and Crédit Agricole. This operation both honors and obliges us”, insists the group’s founder, “to innovate constantly, deliver on time and on quality, to be competitive and to continue to reduce our carbon footprint for all our activities by investing in new technology”. Christophe Cador also acknowledges the commitment shown by the teams present in 10 different countries, who despite the unprecedented crisis have worked relentlessly over the last 18 months, with the main objective of delivering customer satisfaction. He would also like to thank all the customers as well who maintained their trust during these trying times. “We are enthusiastically embarking on a new phase in the life of the group. It will provide growth, employment – almost two hundred new hires in 2022 - as well as challenge us to onboard new teams”.*

Marwan Lahoud, President of Ace Capital Partners, subsidiary of Tikehau Capital says: *“By underwriting this capital increase and by becoming the second largest shareholder after Christophe Cador founder of Satys Aerospace, we reaffirm our confidence in Satys and its management team. Satys has demonstrated remarkable growth in the past and is now undeniably a key player in the industry and a platform for consolidation of its businesses.”*

### **About Satys Aerospace**

Satys Aerospace regroups painting and repainting activities for aircraft, sealing and surface treatment for the aeronautic industry in Europe, the United States, China and Singapore. Satys Aerospace is a world leader in the painting industry for new aircraft and aircraft repainting industry with 800 planes in 2019.

The expected revenue in 2022 is €146m, €128 m on a constant perimeter basis, in comparison to €110m in 2021 and €155m in 2019.

### **About Satys Interiors**

Satys Interiors is present in train and aircraft interiors and forecasts a revenue of €56m in 2021 in its factories and Design Offices in France, Spain, Switzerland, the United States and China. The overall headcount is 400 employees. Satys Interiors looks toward a dynamic future of consolidation with the overriding objective to deliver on time.

Satys Interiors is 100% owned by Satys Industries and its management.

### **About Ace Capital Partners**

Ace Capital Partners, subsidiary of Tikehau Capital, is a venture capital firm specialized in industrial and technological sectors, with more than 1 billion in assets under management. Founded in 2000, Ace invests in sectoral strategies such as, strategic industries (aerospace, defense, etc.), cybersecurity and trusted technology. Ace was built on partnerships with large investor groups in its funds (such as Airbus, Safran, Dassault Aviation, Thales, EDF, Naval Group, Sopra Steria). As an expert in these sectors and with a strong entrepreneurial culture, Ace Capital Partners helps its participants develop sustainably with a differentiated strategy.

Present in Paris, Toulouse and Montréal, Ace benefits from the worldwide network of Tikehau Capital.

### **About BPI**

Bpifrance is the French national investment bank. It finances businesses – at every stage of their development - through loans, guarantees, equity investments and export insurances. Bpifrance also provides extrafinancial services (training, consultancy) to help entrepreneurs meet their challenges (innovation, export...).

For more information, please visit: [www.bpifrance.fr](http://www.bpifrance.fr) and [presse.bpifrance.fr](http://presse.bpifrance.fr) - Follow us on Twitter: @Bpifrance - @BpifrancePresse

### **About Crédit Mutuel Equity**

Crédit Mutuel Equity includes all the activities of the Capital Investissement division of “Crédit Mutuel Alliance Fédérale:” Capital Development, Capital Transmission and Capital Innovation.

Crédit Mutuel Equity works alongside leaders at every stage of their development– from start-up to succession – by giving them the means and necessary time to implement their transformation projects. Crédit Mutuel Equity brings together more than 350 leaders sharing their beliefs and questions in a network of entrepreneurs where each can share their project, knowing they can benefit from each other’s experience. By investing its own capital (3.5 billion euros), Crédit Mutuel Equity finances a wide variety of company projects based on their strategic development, in France as well as Germany, Switzerland, Canada, and the USA.

For more information: [www.creditmutuel-equity.eu](http://www.creditmutuel-equity.eu)

### **About the Crédit Agricole Group of Investors**

Crédit Agricole Régions Investissement (CARVEST) has traditionally led the pool of investors in Crédit Agricole comprised of GSOC, SOCADIF, UNEXO, SOFIPACA and IDIA.

Together these minority funds represent a collective strength of almost €3 billion “evergreen” designed to help local SMEs and Mid-Caps set up their operations for capital development and capital transmission.

### **About IRDI Capital Investissement**

For 40 years, IRDI Capital Investissement has been a key player in regional private equity investment in France with a team of twenty people based out of Toulouse, Montpellier and Bordeaux. IRDI Capital Investissement finances businesses in the Southwest of France (Occitanie and New Aquitaine Regions) at every stage of their development

(Start-up, Risk Capital, capital development / transmission). With €440 M under management, IRDI Capital Investissement can invest up to €15 M. Through administered funds, IRDI Capital Investissement has partnerships with more than 200 SMEs and Mid-Caps in a wide variety of business sectors.

For more information: [www.irdi.fr/](http://www.irdi.fr/)

Satys Group was advised by Crédit Agricole CIB, Pebble Street and the Bignon Lebray Firm for the structuration and legal framework of this operation.

The financial shareholders were advised by the Goodwin Law Firm and the Alvarez & Marsal accounting firm.

The Crédit Agricole financial shareholders were advised by BMA (financial auditor) and PERICLES (law firm).

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